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**CLIENT TARIFF** 

PRICING FOR SERVICES AND FINANCIAL INSTRUMENTS

Applicable from January 2025



# **CLIENT TARIFF**

ACCOUNT FEES		Individual Accounts	Corporate Accounts
ACCOUNT OPENING	Once off opening fee	€ 200	€ 500
ACCOUNT	Regular fees	€ 180 p.a	€ 360 p.a or € 600 p.a.***
ACCOUNT HANDLING (N.B. Charged pro-	Small Balance Surcharge applicable for Individual Portfolios with total balance of less than € 400 000* and invested position** of less than € 200 000*	€ 1 900 p.a.	€ 0
rata temporis at the end of each year.	Account Closing fees	€ 200	€ 200
Closing fees are a fixed amount and only	Account Statement fees (Monthly frequency)	€ 0	€0
waived for closure after 6 months)	Additional Account Statements (Copy)	€ 75 p.a.	€ 75 p.a.
	Special Mailing Instructions	€ 100 p.a.	€ 100 p.a.

<sup>\*</sup> Average yearly calculation
\*\* Invested position is defined as any asset except cash and time deposits
\*\*\* € 600 p.a. applicable for Corporate Portfolios with total balance of less than € 100 000

TRANSACTION FEES		Individual or Corporate Accounts
	ECB fixing of previous day for FX < € 10 000	1.00%
	€10 000 <= FX < € 50 000	1.00%
FOREIGN	€ 50 000 <= FX < € 200 000	0.50%
EXCHANGE (FX)	€ 200 000 <= FX < € 500 000	0.30%
	€ 500 000 <= FX < € 1 000 000	0.20%
	FX >= € 1 000 000	0.10%
CASH DEPOSITS AND WITHDRAWALS Applicable to Payment Accounts only	Transaction in EUR	0.35% (Minimum € 100 and Maximum € 500)
Any Third party transportation costs are not included	Transaction in other currencies	0.60% (Minimum € 100 and Maximum € 500)
FUNDS TRANSFERS FEES	Up to € 12 500	€ 25
All fund transfers will	Over € 12 500 and up to € 50 000	€ 45
be treated under "SHARE".	Over € 50 000 and up to € 100 000	€ 70
Correspondent fees are not included.	Over € 100 000	€115
OTHER FINE	Revocation or amendment of Payments (prior to execution)	€ 20
OTHER FUND TRANSFER	Funds Recovery (after execution)	€ 150
RELATED FEES	Modification Fees (after execution)	€ 50
Correspondent fees are not included.	Enquiries up to 6 months	€ 50
are not included.	Enquiries over 6 months (fee may be adjusted upwards on a case by case basis)	€ 250



OTHER SERVICE CHA	RGES <sup>1 2</sup>	Individual or Corporate Accounts
BREAKAGE COSTS	Term Deposits and Fiduciaries	Treasury cost with minimum € 50
CHEQUES	Cheques Issuance / Collection	0.20% / Min. € 100 Max. € 300
LOAN SERVICES	Annual Review of Credit Limit < € 3 million	€ 500
LOAN SERVICES	Annual Review of Credit Limit >= € 3 million	€ 1 000
	Letters of guarantee (Low Risk)	1.00% p.a. min € 1 000
LETTERS OF	Letters of guarantee (Medium Risk)	1.50% p.a. min € 1 000
GUARANTEE /	Letters of guarantee (High Risk)	2.50% p.a. min € 1 000
LETTERS OF CREDIT	Letters of guarantee (Securing Credit Cards)	1.00% p.a.
	Letters of credit (opening, negotiation, execution)	2.50% (all-in) min. € 1 000
	Domiciliation Fee (Letter of guarantee and any third party costs are not included)	€0
CREDIT CARDS	Issue of Omnium Card (per card issued)	Gold : €100 World : € 150 Corporate : € 125
	Double Taxation Treaty (DTT) application (plus external charges)	€ 100
	Certificates (including additional copies)	€ 50
	Registered Mail	€ 20
	Courier	€ 50
	Standing Orders	€ 15
OTHER SERVICES	Investigation fees (hourly)	€ 75
OTHER SERVICES	Audit Confirmations	€ 100
	Swift copies (request for copy) (Excluding HUB payments / Corporate)	€ 10
	Additional Statement requests (Outside of the normal mailing process)	€ 15
	Reference Letters	€ 20
	Simple Collections & payments of shipping documents	0.50% min. €100 max €500

PORTFOLIO FEES	Execution Standard Advisory Service		Discretionary Portfolio Management Service
MANAGEMENT FEES Not Applicabl		Up to 0.45% p.a. (average AuM)	Defensive: 0.75% Moderate-Bond: 1.25% Flexible: 1.25% Dynamic: 1.75%
ADDITIONAL PERFORMANCE FEES	Not Applicable	Not Applicable	10%

 $<sup>^{\</sup>rm 1}$  Market fees are charged separately wherever applicable  $^{\rm 2}$  VAT, where applicable, is not included



TRANSACTION FEES	Financial Instruments	Execution	Standard Advisory Service	Discretionary Portfolio Management Service
	Equities, ETFs (including IPO's)  THIRD PARTY CHARGES I. Broker Fees (Equities & ETFs) II. Extra Charges (wherever applicable): -Stamp Duty /Financial	0.70% (including broker fees only) Plus flat fee € 50  Min. 0.060% Max. 0.200%  Min. 0.001%	0.70% (including broker fees only) Plus flat fee € 50  Min. 0.060% Max. 0.200%	Not Applicable
	Transaction Tax -Sales Tax -Stock Exchange Fees	Max. 1.500% Min. 0.001% Max. 0.200% Min. 0.002% Max. 0.060%	Max. 1.500% Min. 0.001% Max. 0.200% Min. 0.002% Max. 0.060%	
	Bonds (Primary & Secondary Markets)	€ 0 up to € 200 000: 0.60% Over € 200 000 and up to € 500 000: 0.45% Over € 500 000: 0.30% (Min. € 100)	€ 0 up to € 200 000: 0.60% Over € 200 000 and up to € 500 000: 0.45% Over € 500 000: 0.30% (Min. € 100)	Not Applicable
	Structured Products Equities, Commodities, Interest Rates, Credit etc.	Purchase / Sale fee Up to 5.00% subject to tenor (Min. € 100)	Purchase / Sale fee Up to 5.00% subject to tenor (Min. € 100)	Not Applicable
SECURITIES TRANSACTION	Funds	Bank Services fee (Purchases only)	Bank Services fee (Purchases only)	
FEES	Money Market	0.10%	0.10%	
Developed Markets	Bond	0.60%	0.60%	
	Equity + Others	1.50%	1.50%	
	THIRD PARTY CHARGES	(Min. € 100)	(Min. € 100)	Net Assissable
	-Broker Fees	Max. €300	Max. €300	Not Applicable
	-Entry Fees	Min. 0.00% Max. 5.00%	Min. 0.00% Max. 5.00%	
	-Exit Fees	Min. 0.00% Max. 5.00%	Min. 0.00% Max. 5.00%	
	See Note 1 below	(Any market claim related to the investments resulting directly from your instruction will be charged separately)	(Any market claim related to the investments resulting directly from your instruction will be charged separately)	
	Securities transfers out (Min. €100)	€ 75 per line of securities Internal transfers are free of charge	€ 75 per line of securities Internal transfers are free of charge	Not Applicable
	plus external fees for Third Party Fund transfers	(€50 per line for Intra Group Transfers)	(€50 per line for Intra Group Transfers)	



	Precious Metals			
	Up to 2 000 ounces	1.00%	1.00%	
	Over 2 000 ounces and up to 4 000 ounces	0.75%	0.75%	Not Applicable
	Over 4 000 ounces	0.50%	0.50%	
	Warrants	1.50% of Gross Amount (Min. € 100)	1.50% of Gross Amount (Min. € 100)	Not Applicable
CUSTODY FEES	Eurobank Products (bonds, funds & structured products)	0.15%	0.15%	
Charged at the end of each calendar quarter	Securities (all types)	0.25%	0.25%	Not Applicable
Min. €100	Precious metals (physical / metal):	0.5% / 1.00%	0.5% / 1.00%	

Note 1 - Charges included in the Price / NAV of Funds

Costs listed below are incurred by the Financial Instrument for managing its own underlying investments. These costs are included in the Financial Instrument's Price / NAV. The below indications reflect the most commonly applied levels:

- i. Management Fees: Up to 3%
- ii. Performance Fees: Up to 30% of relative performance
- iii. Implied Costs: from 0 bps to 5 bps Information received from Product Manufacturers (Funds, Structured Products etc) on a periodic basis.

#### **INDUCEMENTS**

Inducements / rebates received from third parties (manufacturers of distributable products) by the distributor, as per agreements with these parties, amounts usually up to 50% of the management fees charged to the Fund by the management companies.

### **Fund Transfers**

- Outgoing Payment Orders (the "Orders"), are accepted only during Luxembourg banking working days between 08:00 14:30.
- Electronically received Euro Orders will be executed maximum by T+1 or earlier on a best effort basis.
- Non-electronic received Euro Orders will be executed maximum by T+2 or earlier on a best effort basis.
- Clients understand and consent that by executing Orders for all other currencies with the Bank, such orders will be executed
  on a best effort basis by T+4 or earlier

The Value Dating of the Orders executed will follow the Commercial deadlines published on our website in the section: Media / Publications / Payment Instructions

### **Bank Base Debit Rates:**

EUR: Average 1 Month + 2 Months Interpolated Euribor + 0.40%

CHF: Compounded to 1M and interpolated 2M ISDA Fallback Rates by Bloomberg, The current spread is + 1.00%

All other currencies: average of 1M and interpolated 2M of benchmark rates+0.40%

Temporary Overdrafts: Bank Base Debit Rate + 3.00%



The illustrations below are created with the following assumptions:

- 1. Instrument is purchased at the beginning of a business year and is held in the portfolio for at least a year
- 2. There is no taxation or other tax complications which may produce additional cash outflows
- 3. Extraordinary fees / charges, not common in this type of instrument, and charged by third parties based on
- rules governing specific markets / prospectuses, are not included in the below illustrations
- 4. Each instrument listed below reflects the only asset in the investment portfolio in order to simplify calculations
- 5. VAT where applicable is not included in the table below

Product Type	Debt/Structured	
Coupon Rate	3%	
Coupon Frequency & Basis	Yearly, 30/360	
Period Examined	5 Years	

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Aggregat	<u>rea rees</u>			rees Anaiys	<u>Fees Analysis</u>
<u>Debt Instruments</u>	Maxim	num		<u>Debt Instruments</u>	<u>Debt Instruments</u> Maxin
Notional €150,000.00	Amount	Percentage		Notional €150,000.00	Notional €150.000.00 Amount
140tional e130,000.00	Amount	rercentage		□ Investment & Ancillary Services Analysis	
□ Investment & Ancillary Services	1 889.63	1.26%		- One-off charges	
, , , , , , , , , , , , , , , , , , , ,				- Ongoing charges	
□ Financial Instruments	-	0.00%		- Costs related to transactions	- Costs related to transactions 900.00
				- Ancillary Services charges	- Ancillary Services charges -
☐ Third Party payments Received	-	0.00%		- Incidental Costs	- Incidental Costs -
				Total Investment & Ancillary Fees	Total Investment & Ancillary Fees 1 889.63
				☐ Financial Instruments Analysis	□ Financial Instruments Analysis -
				- One-off charges	- One-off charges
				- Ongoing charges	- Ongoing charges
				- Transactional costs	- Transactional costs -
				- Incidental Costs	- Incidental Costs
				Total Financial Instrument Fees	Total Financial Instrument Fees
				☐ Third Party payments Received	☐ Third Party payments Received
				□ Total Fees	☐ Total Fees 1 889.63
	Fo	as Impact with as	_	cumption of 00/ voture plus Courses	summation of 00/ voture also Counce
	Fe	es impact with ass	2	sumption of 0% return plus Coupon	umption of 0% return plus Coupon
	Cumulative Fees	Annual Yield			

1.140

1.740

1.940

2.040

2 789.63

3 779.25

4 768.88

*5 758.50* 

Halding for EVanna	6 748.13	2.100
Holding for 5 Years	6 /48.13	2.100
-		
Aggreg	ated Fees	
Debt Instruments	Maxi	mum
Notional €600,000.00	Amount	Dorcontesso
Notional €000,000.00	Amount	Percentage
□ Investment & Ancillary Services	5 149.50	0.86%
☐ Financial Instruments		
☐ Third Party payments Received		
Illitu Faity payments Received		

Holding for 1 Year

Holding for 2 Years

Holding for 3 Years

Holding for 4 Years

<u>Fees Analy</u>	rsis essis		
<u>Debt Instruments</u>	Maximum		
Notional €600,000.00	Amount	Percentage	
□ Investment & Ancillary Services Analysis			
- One-off charges	-		
- Ongoing charges	3 349.50	0.56%	
- Costs related to transactions	1 800.00	0.30%	
- Ancillary Services charges	-		
- Incidental Costs	-		
Total Investment & Ancillary Fees	5 149.50	0.86%	
□ Financial Instruments Analysis	-		
- One-off charges			
- Ongoing charges			
- Transactional costs	-		
- Incidental Costs			
Total Financial Instrument Fees			
□ Third Party payments Received			
□ Total Fees	5 149.50	0.86%	

	<u>Fee</u>	es Impact with assu
	Cumulative Fees	Annual Yield %
Holding for 1 Year	6 949.50	1.842
Holding for 2 Years	10 299.00	2.142
Holding for 3 Years	13 648.50	2.242
Holding for 4 Years	16 998.00	2.292
Holding for 5 Years	20 347.50	2.322
3,1 1 11		



The illustration below is created with the following assumptions:

- 1. Instrument is purchased at the beginning of a business year and is held in the portfolio for at least a year
- 2. Extraordinary fees / charges, not common in this type of instrument, and charged by third parties based on rules governing specific markets / prospectuses, are not included in the below illustrations
- 3. Each instrument listed below reflects the only asset in the investment portfolio in order to simplify calculations
- 4. VAT where applicable is not included in the table below

Product Type	Equity
Period Examined	5 Years
Number of Shares	6,000
Market Price	€100.00
Pricing	For ease of calculations, no price fluctuations are assumed for the Period Examined
Yearly Dividend	€3.00
Financial Transaction Tax	1.5%
Stock Exhange Fees	0.06%

Aggregated Fees €			
<u>Equity</u>	Maximum		
Gross Value €600,000.00	Amount	Percentage	
☐ Investment & Ancillary Services	16 960.00	2.83%	
☐ Financial Instruments			
☐ Third Party payments Received			

Fees Analysis €		
<u>Equity</u>	Maximum	
Gross Value €600,000.00	Amount	Percentage
□ Investment & Ancillary Services Analysis		
- One-off charges	-	
- Ongoing charges	3 300.00	0.55%
- Costs related to transactions	13 660.00	2.28%
- Ancillary Services charges	-	
- Incidental Costs	-	
Total Investment & Ancillary Fees	16 960.00	2.83%
□ Financial Instruments Analysis	-	
- One-off charges		
- Ongoing charges		
- Transactional costs	-	
- Incidental Costs		
Total Financial Instrument Fees		
□ Third Party payments Received		
☐ Total Fees	16 960.00	2.83%

### Fees Impact plus dividend

	<b>Cumulative Fees</b>	Annual Yield
	€	%
Held for 1 Year and then sold	21 570.00	(0.595)
Held for 2 Years and then sold	24 870.00	0.928
Held for 3 Years and then sold	28 170.00	1.435
Held for 4 Years and then sold	31 470.00	1.689
Held for 5 Years and then sold	34 770.00	1.841



The illustration below is created with the following assumptions:

- $1. \ In strument is purchased at the beginning of a business year and is held in the portfolio for at least a year$
- 2. Extraordinary fees / charges, not common in this type of instrument, and charged by third parties based on rules governing specific markets / prospectuses, are not included in the below illustrations
- 3. Each instrument listed below reflects the only asset in the investment portfolio in order to simplify calculations
- 4. VAT where applicable is not included in the table below

Product Type	Equity Fund
Period Examined	5 Years
Number of Units	1,000
NAV	€1,000.00
Yearly Dividend (expressed as %)	<sup>7</sup> 0.00%
Entry Fees	<sup>7</sup> 2.00%
Exit Fees (first two 2 years)	<sup>*</sup> 2.00%
Example: Yearly Average NAV Increase	10.00%
Yearly Average -Gross Asset Value (GAV)	18.84%
Increase	16.0470
Financial Instrument's Costs	Such fees impact directly the Financial Instrument's Price / NAV and are provided for Information purposes only
	These fees do not form part of the transaction but affect the Price / NAV of the instrument generally prior to it's publication
	The below fees are not exhaustive of the different type of fees that can be found in different funds
	This type of information is usually provided in the Prospectus, KID, PRIIPs or other material published by the Issuer
Ongoing Management Costs (example)	4.00%
Ongoing Transaction Costs (example)	4.00%
Incidental Costs (example)	0.40%

<u>Aggregated Fees</u> <u>Fees Analysis</u>

<u>Funds</u>	Maximum	
Investment Value €1,000,000.00	Amount	Percentage
□ Investment & Ancillary Services	41 100.00	4.11%
☐ Financial Instruments	66 400.00	6.64%
☐ Third Party payments Received	22 000.00	2.20%

<u>Funds</u>	Maximum	
Investment Value €1,000,000.00	Amount	Percentage
☐ Investment & Ancillary Services Analysis		
- One-off charges	-	
- Ongoing charges	6 050.00	0.61%
- Costs related to transactions	35 050.00	3.51%
- Ancillary Services charges	-	
- Incidental Costs	-	
Total Investment & Ancillary Fees	41 100.00	4.11%
☐ Financial Instruments Analysis	-	
- One-off charges		
- Ongoing charges	22 000.00	2.20%
- Transactional costs	44 000.00	4.40%
- Incidental Costs	400.00	0.04%
Total Financial Instrument Fees	66 400.00	6.64%
☐ Third Party payments Received	22 000.00	2.20%
☐ Total Fees	129 500.00	12.95%

## Fees Impact assuming 10% NAV increase yearly

## Investment & Ancillary Services Fees Analysis

(GAV analysis)

(			
	Period	<b>Cumulative Fees</b>	Annual Yield %
Н	leld for 1 Year and then sold	149 500.00	5.104
Н	eld for 2 Years and then sold	126 697.50	8.985
Н	eld for 3 Years and then sold	115 893.17	11.127
Н	eld for 4 Years and then sold	118 348.11	12.043
Н	eld for 5 Years and then sold	122 335.34	12.735

# Total Fees Analysis

(NAV analysis)

(rere unarysis)		
Period	<b>Cumulative Fees</b>	Annual Yield %
Held for 1 Year and then sold	61 100.00	3.890
Held for 2 Years and then sold	33 877.50	6.920
Held for 3 Years and then sold	18 358.50	8.483
Held for 4 Years and then sold	15 782.01	8.814
Held for 5 Years and then sold	14 397.17	9.017